# So you are doing a PhD in Economics ...

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May 14 2021

## Thankfully you are not the first!

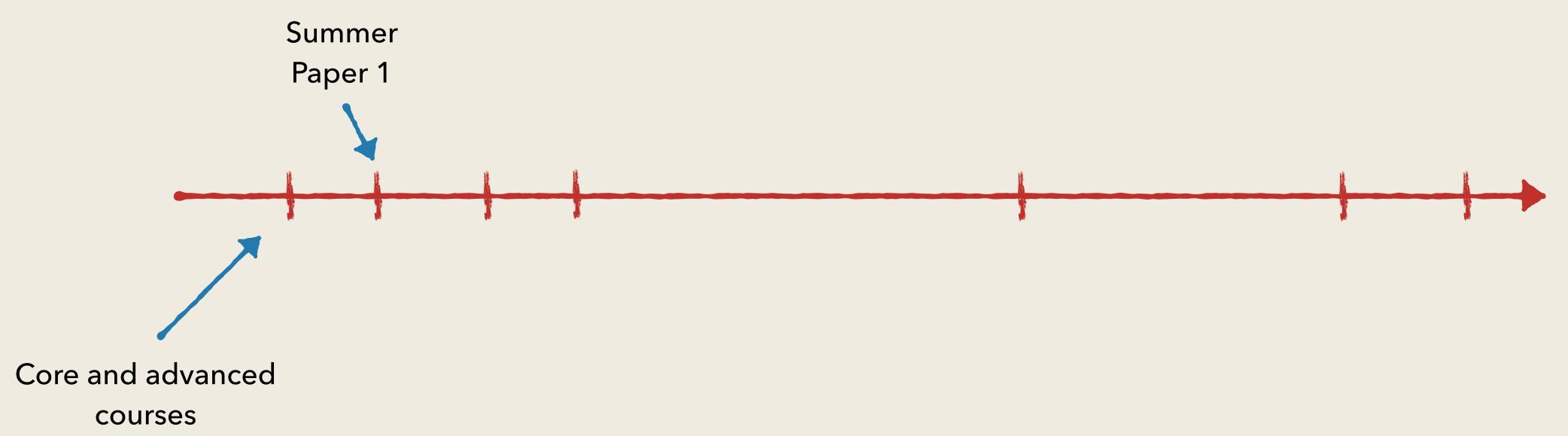
- We've all done it!
- It can be painful; it can be wonderful.
- My main goal: make it as pleasant and productive as possible.

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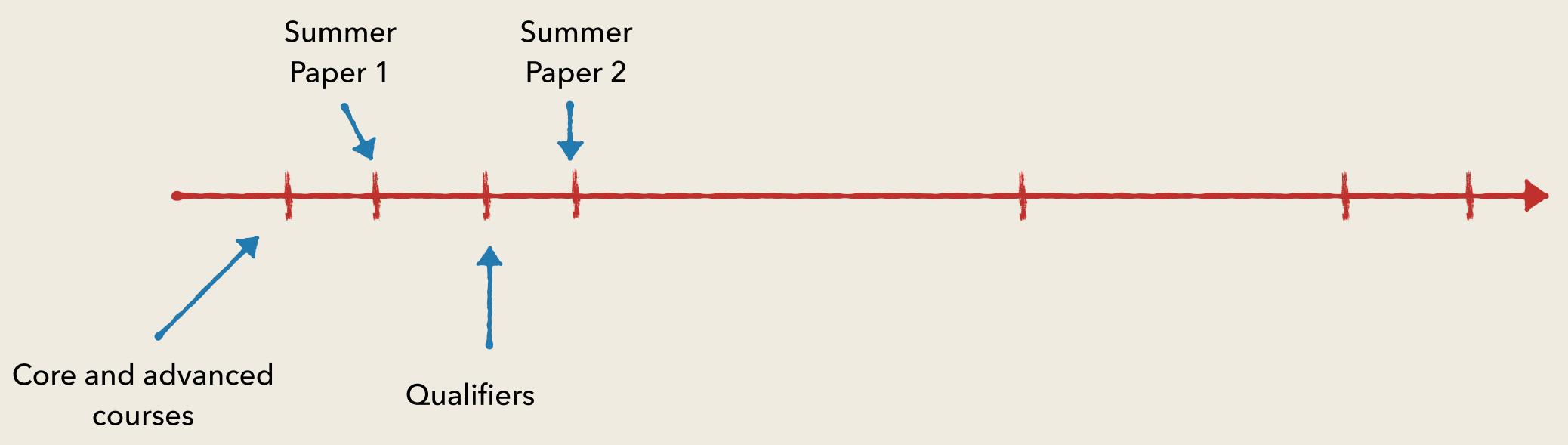
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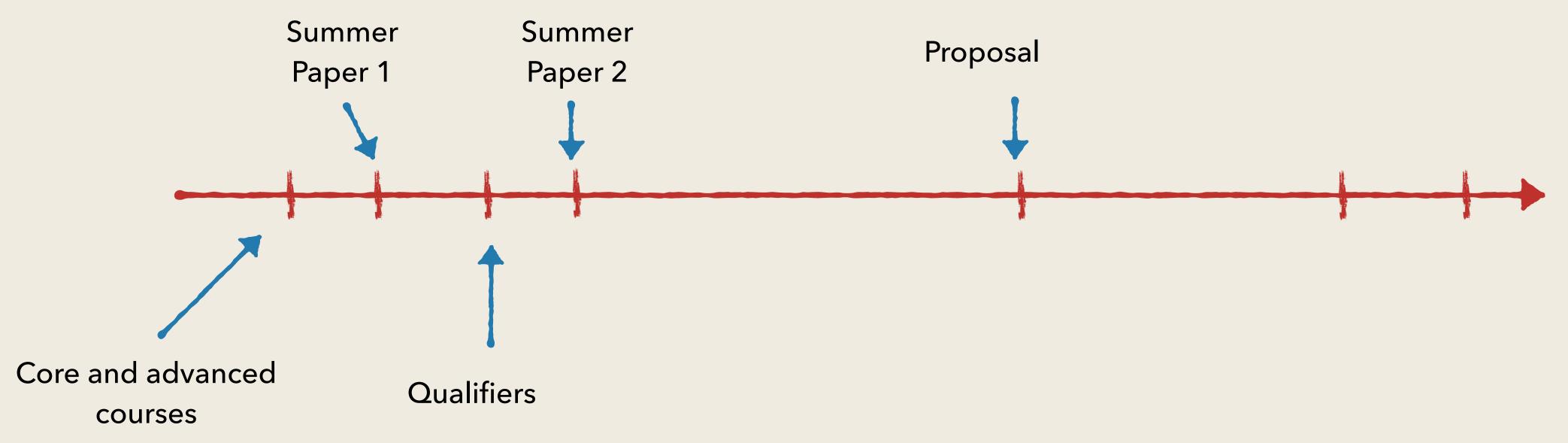


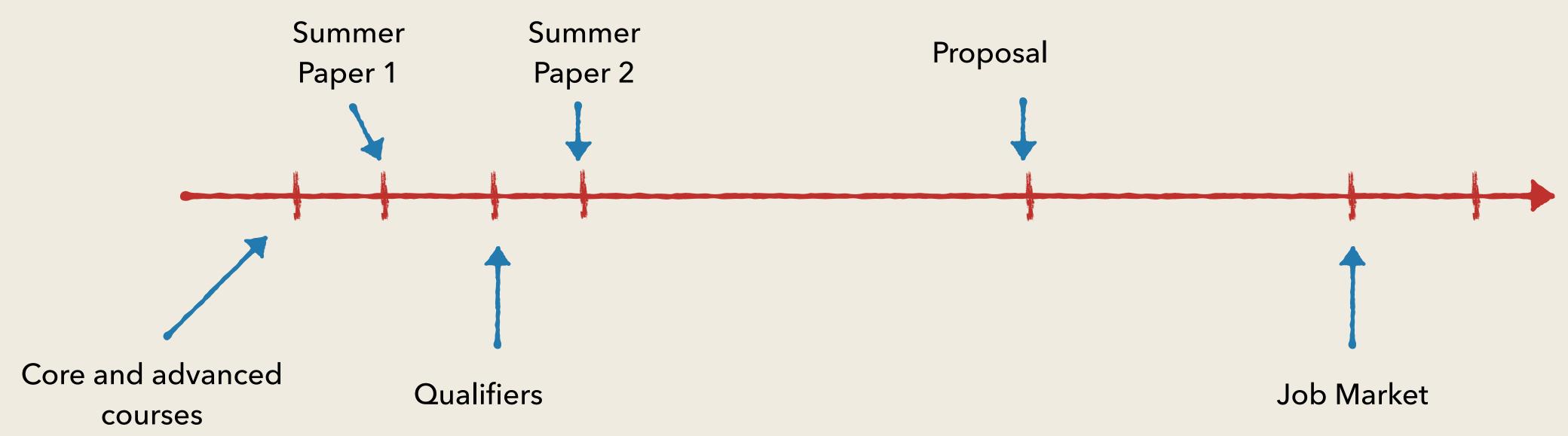


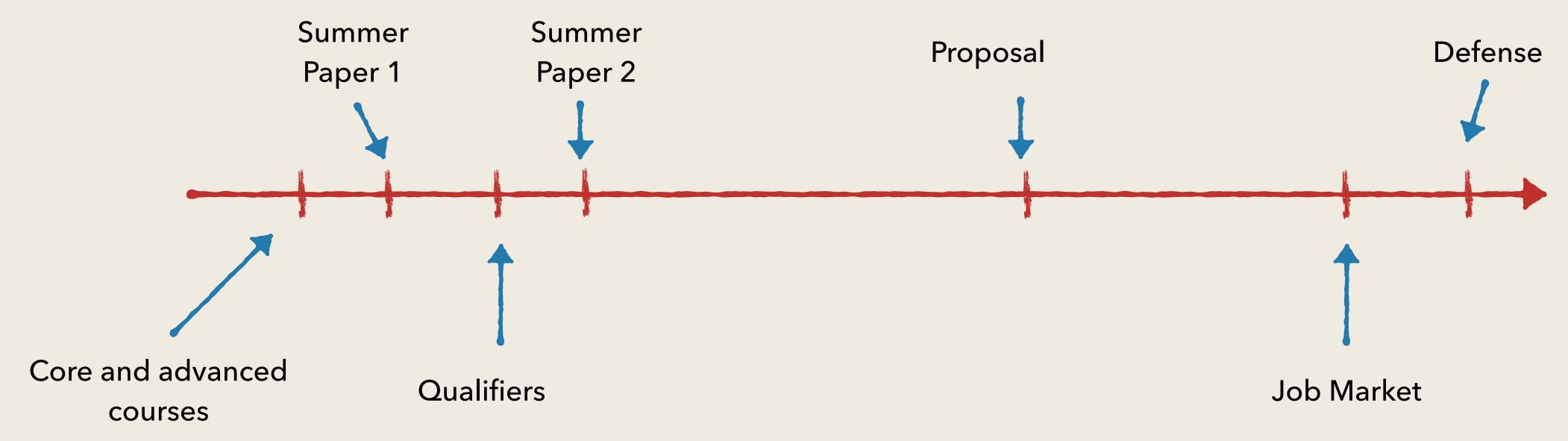


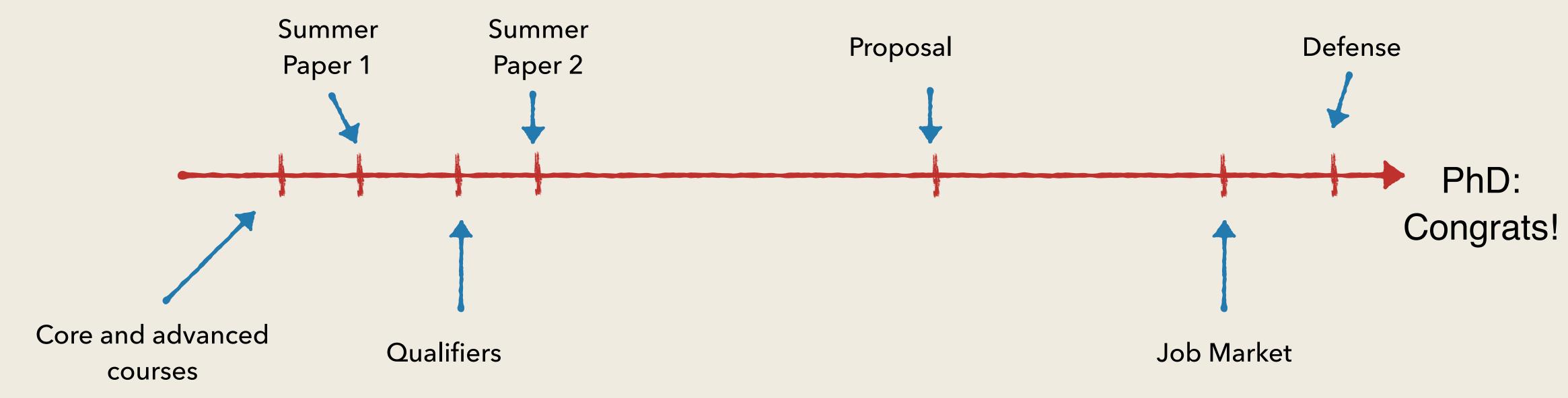


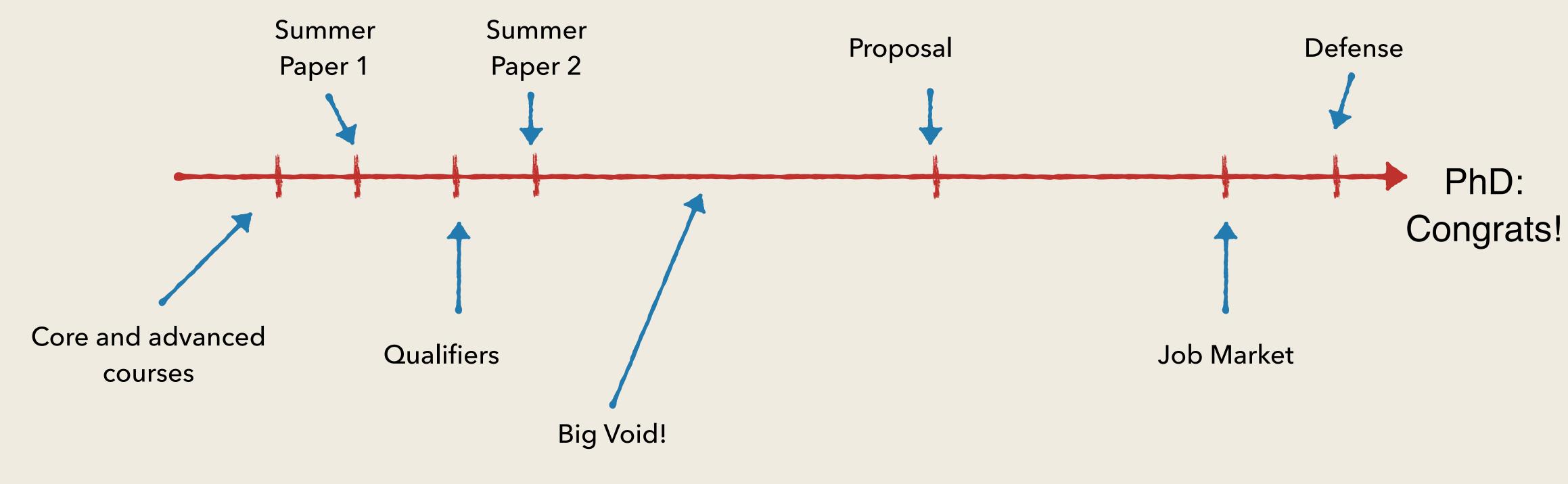


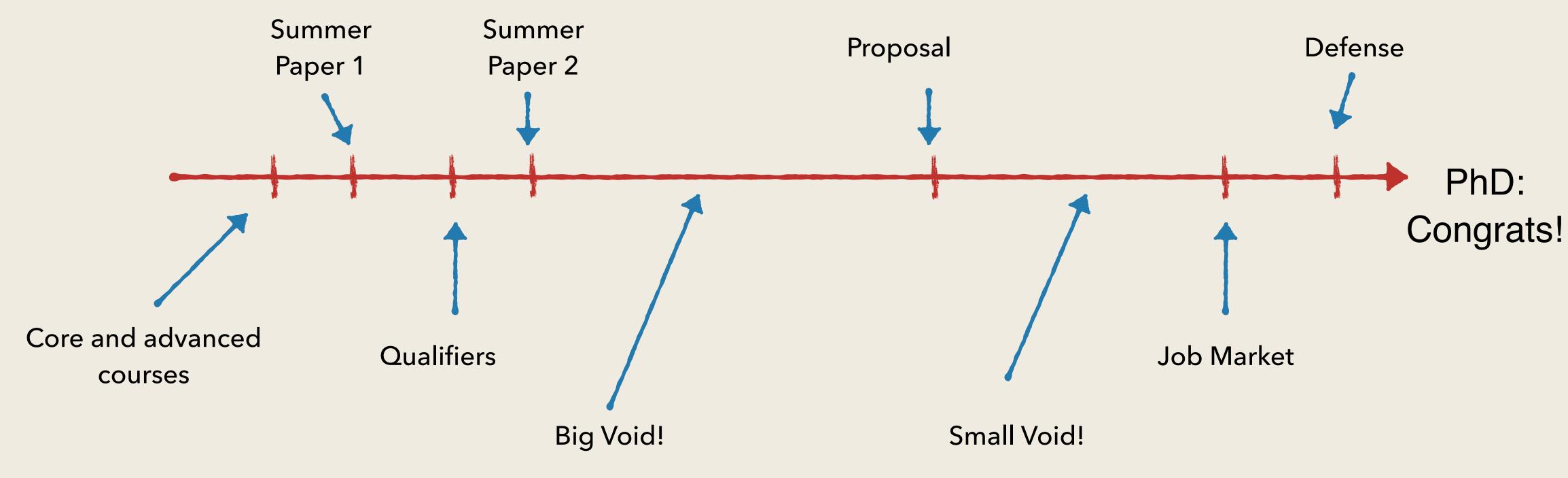


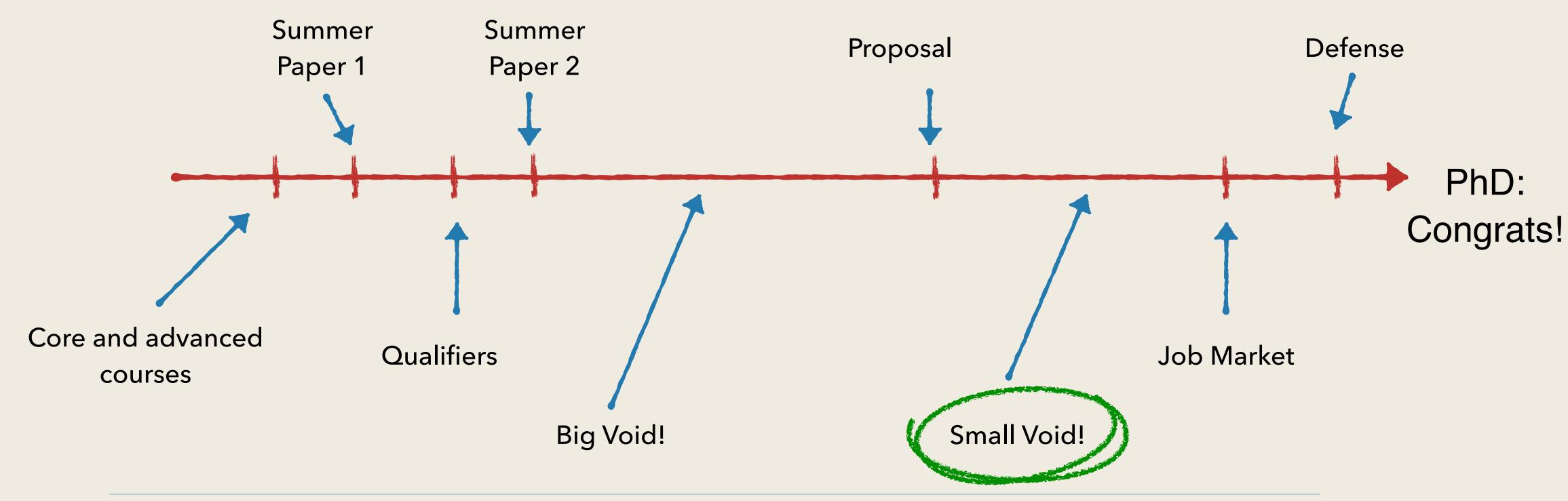


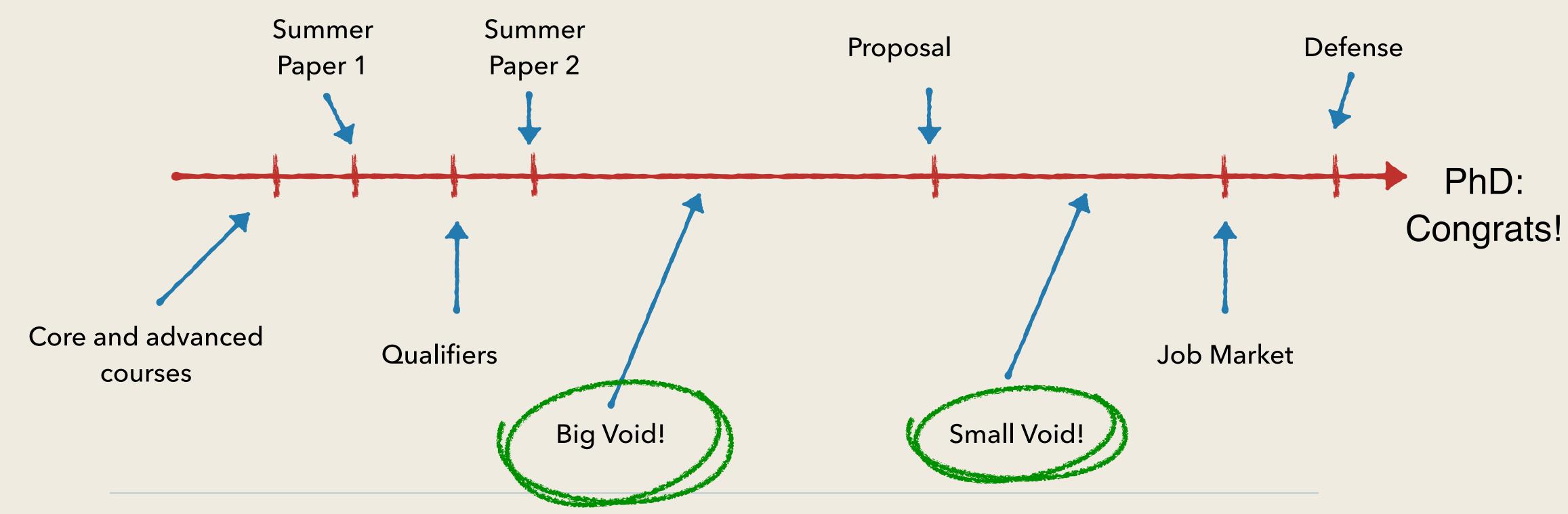












### Many Approaches to PhD

- Hurdle approach: Focus on hurdles, i.e., use  $\beta \approx 0!$
- Example:
  - Study hard in the first 3 semesters
  - Write some papers in the first and second
  - Focus on quals
- Pro: Passes through the first and second year easier
- Con: Eyes are off of the prize!

- Big void: time to relax a bit, maybe think about SP1 and SP2
- Small void: Start thinking about the market

# Backward Induction Approach

- You are here to do research
- Program is structured to develop independent researchers
- Backward induction: need to have
  1-3 papers
  - Field-dependent
  - Macro/theory: 2-3 papers
  - Applied(IO/labor): 1-2 papers

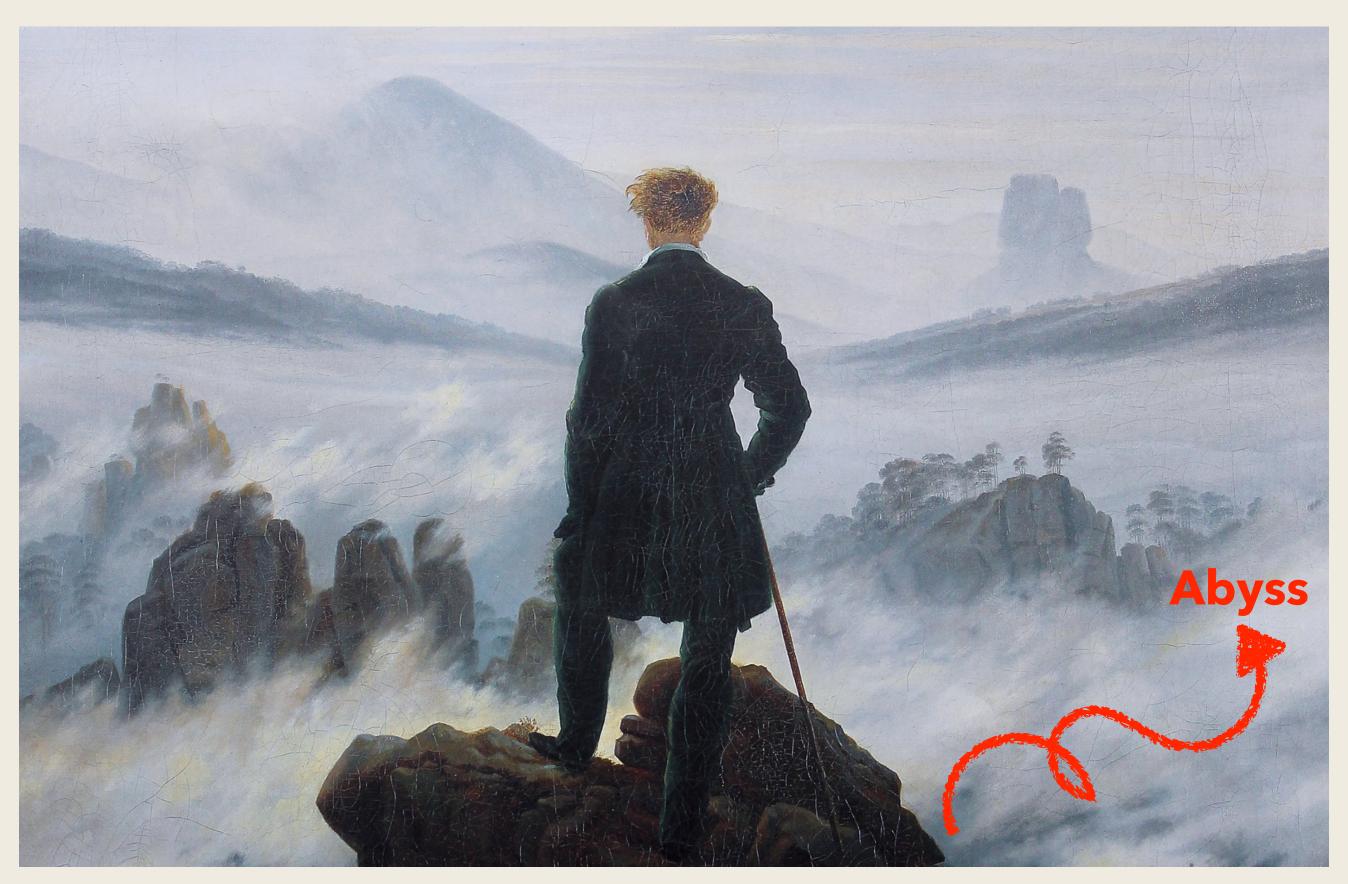
- Alternative to hurdles approach: start thinking about research from day 1!
- What does it mean:
  - Read!
  - Talk to others!
  - Think!



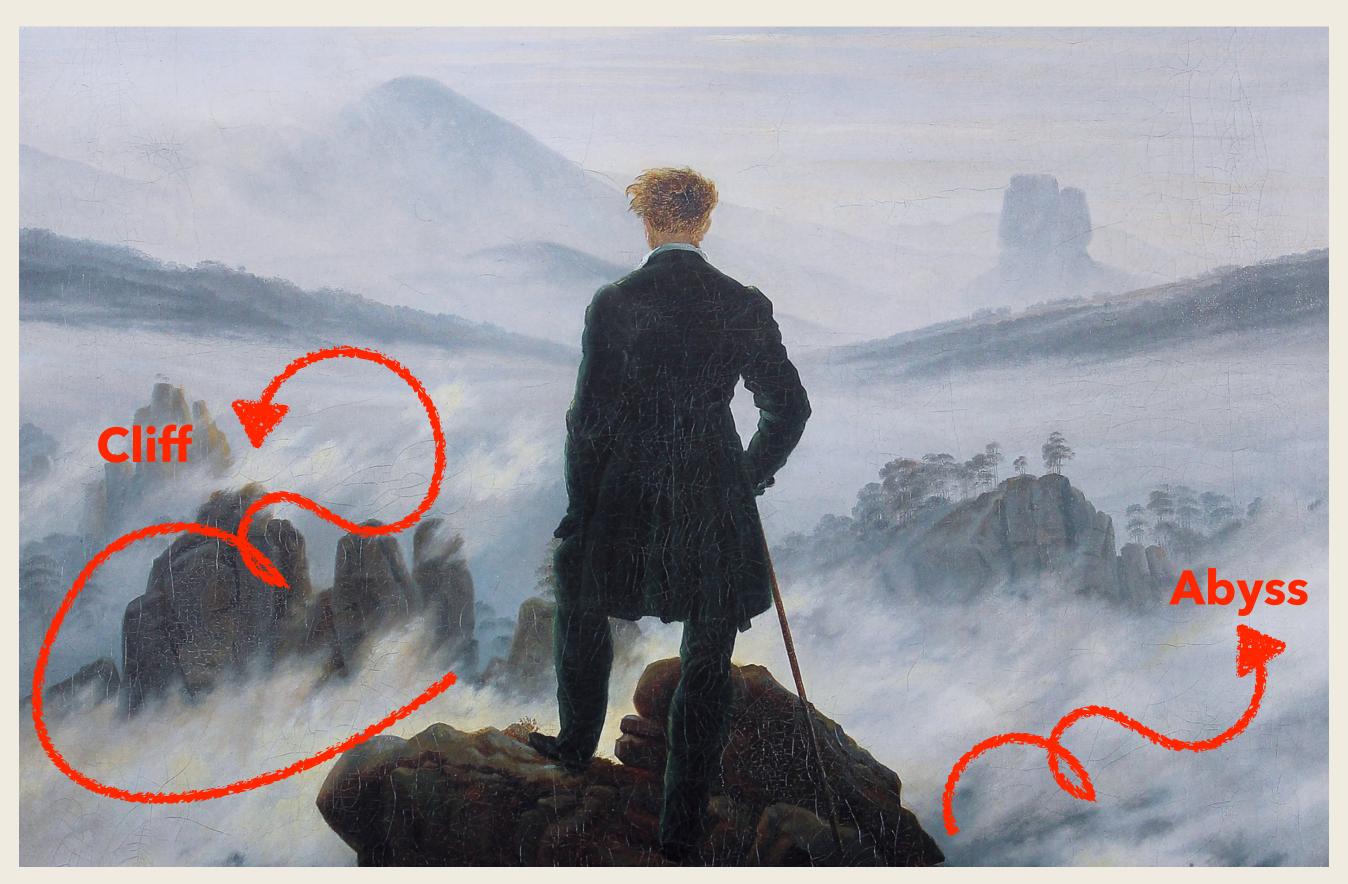
Wanderer above the Sea of Fog by Caspar David Friedrich, 1818



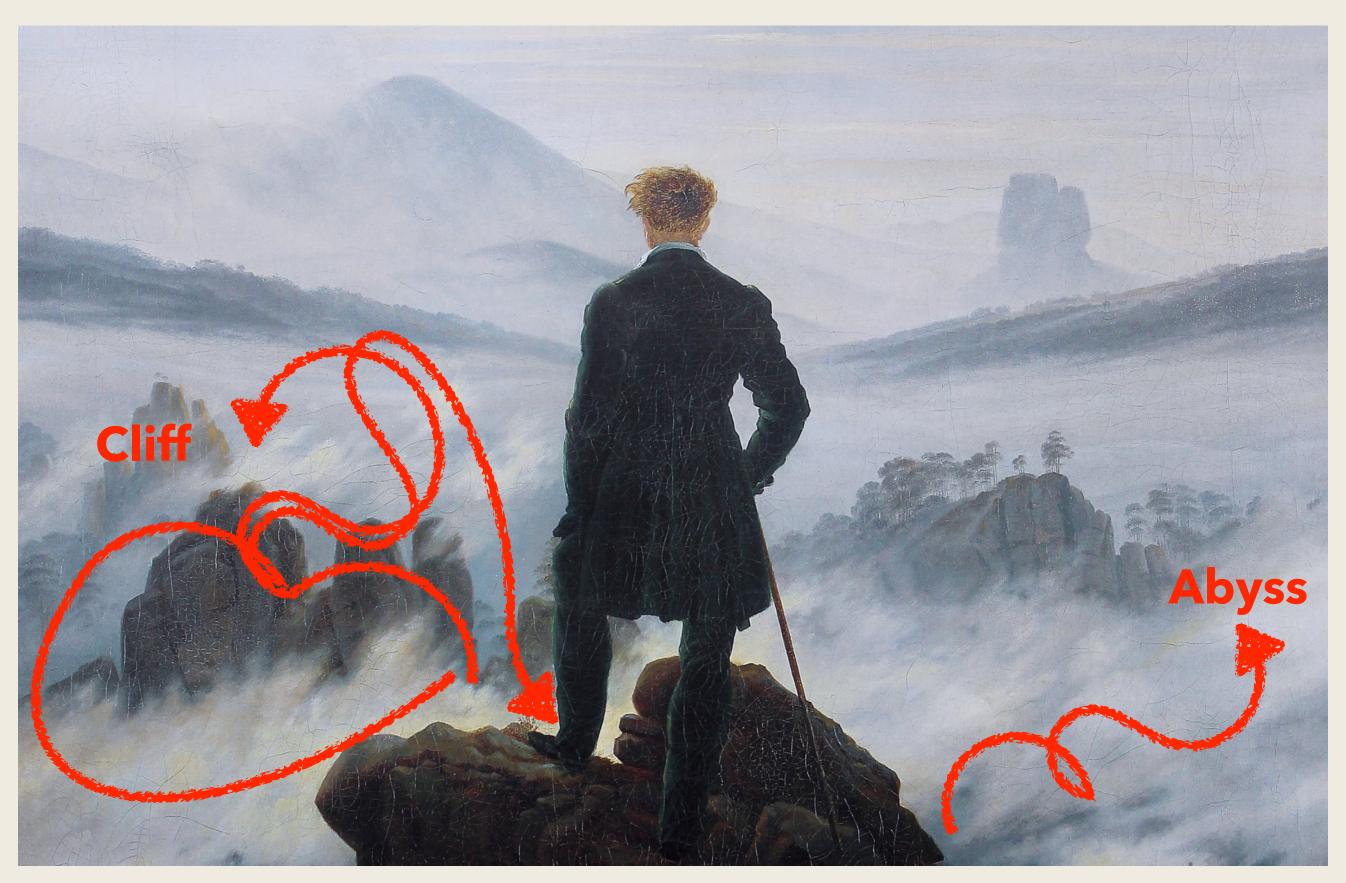
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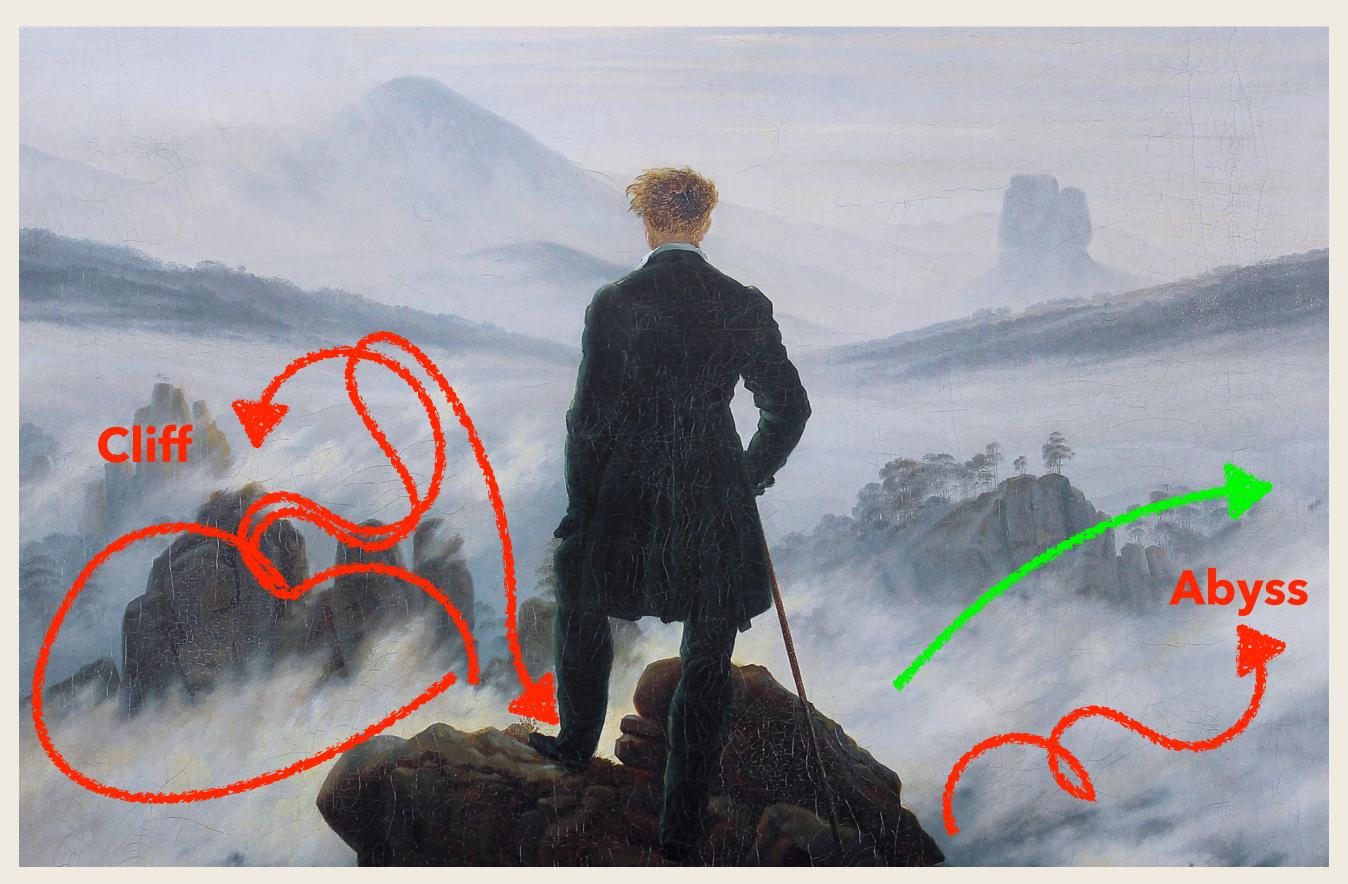
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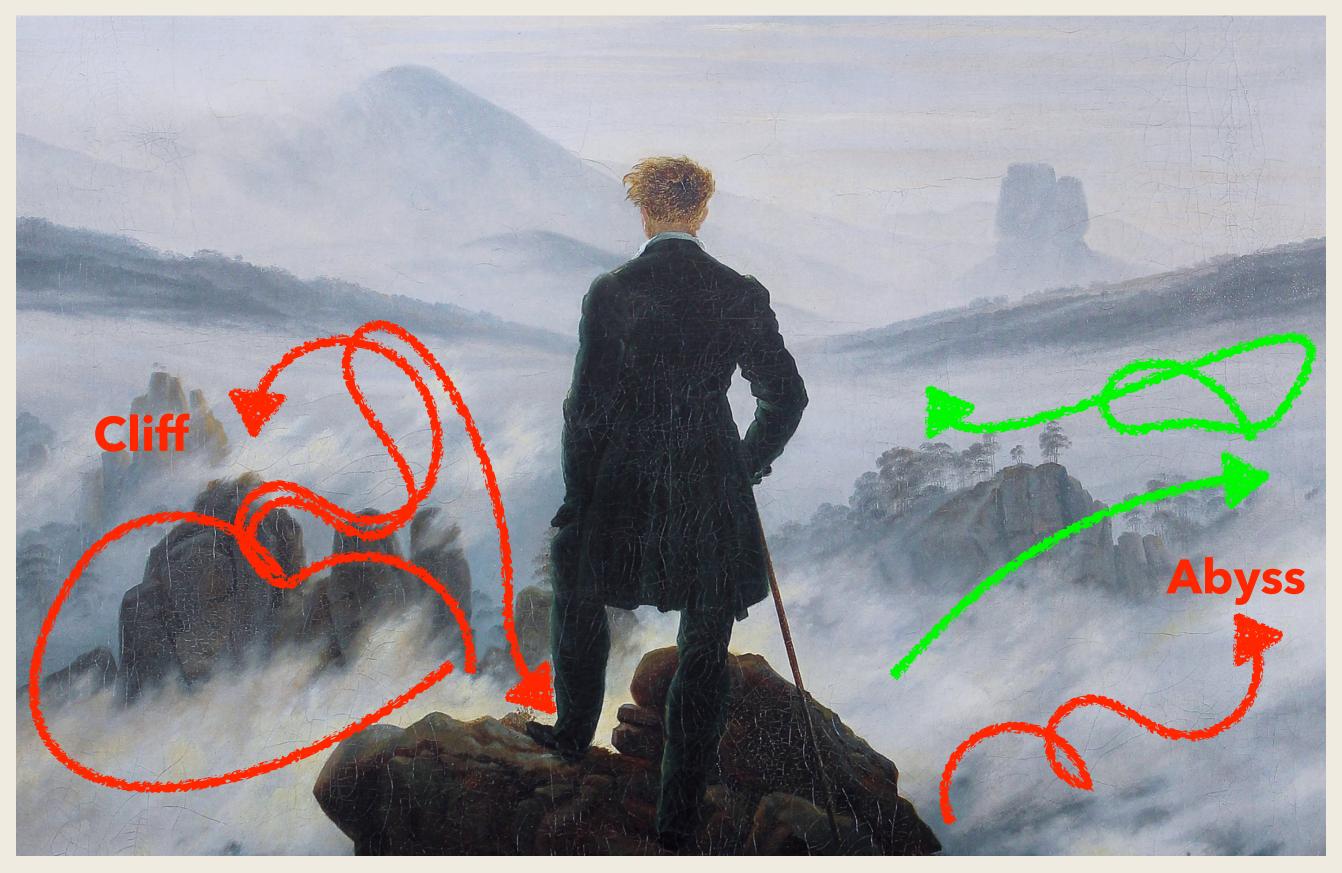
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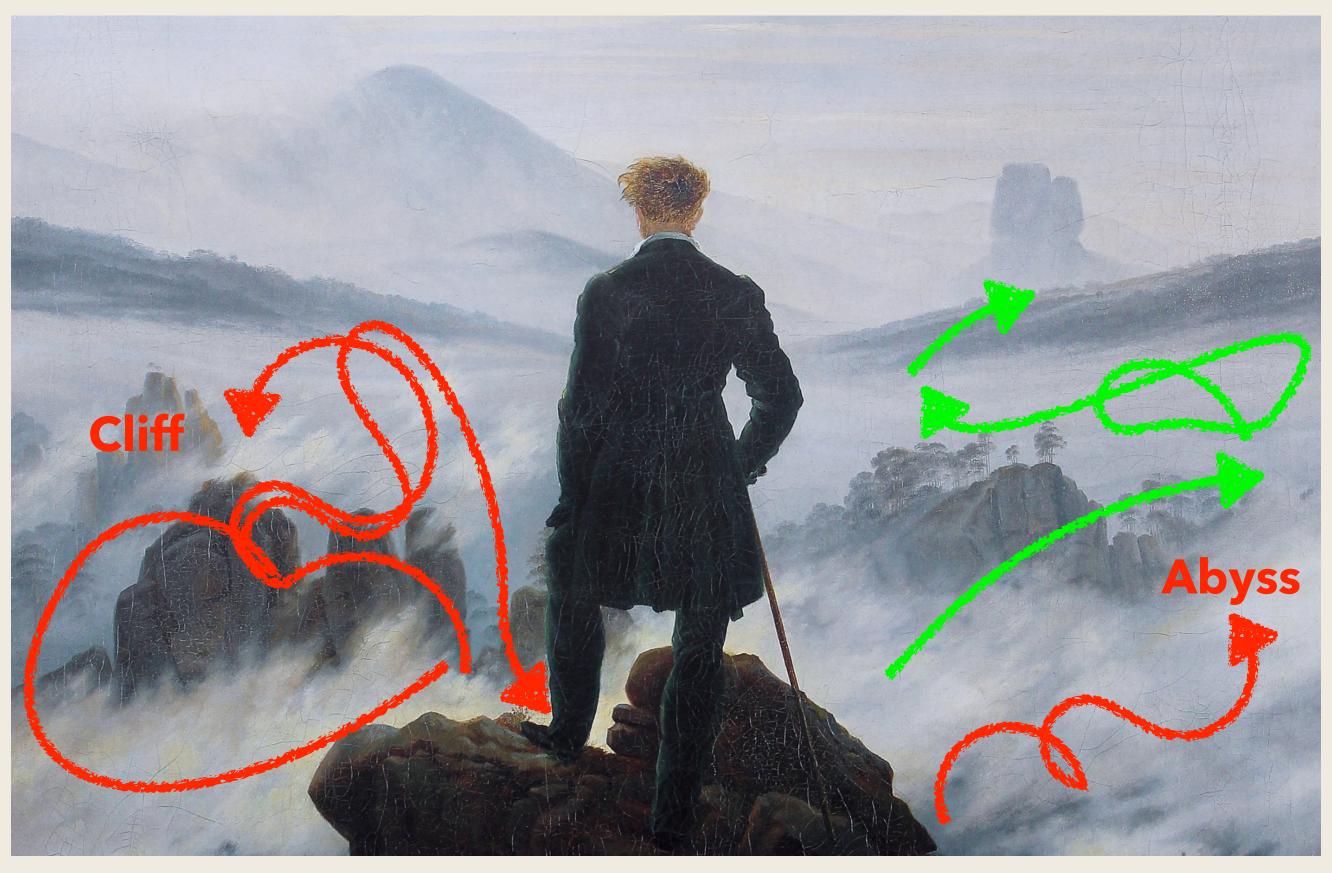
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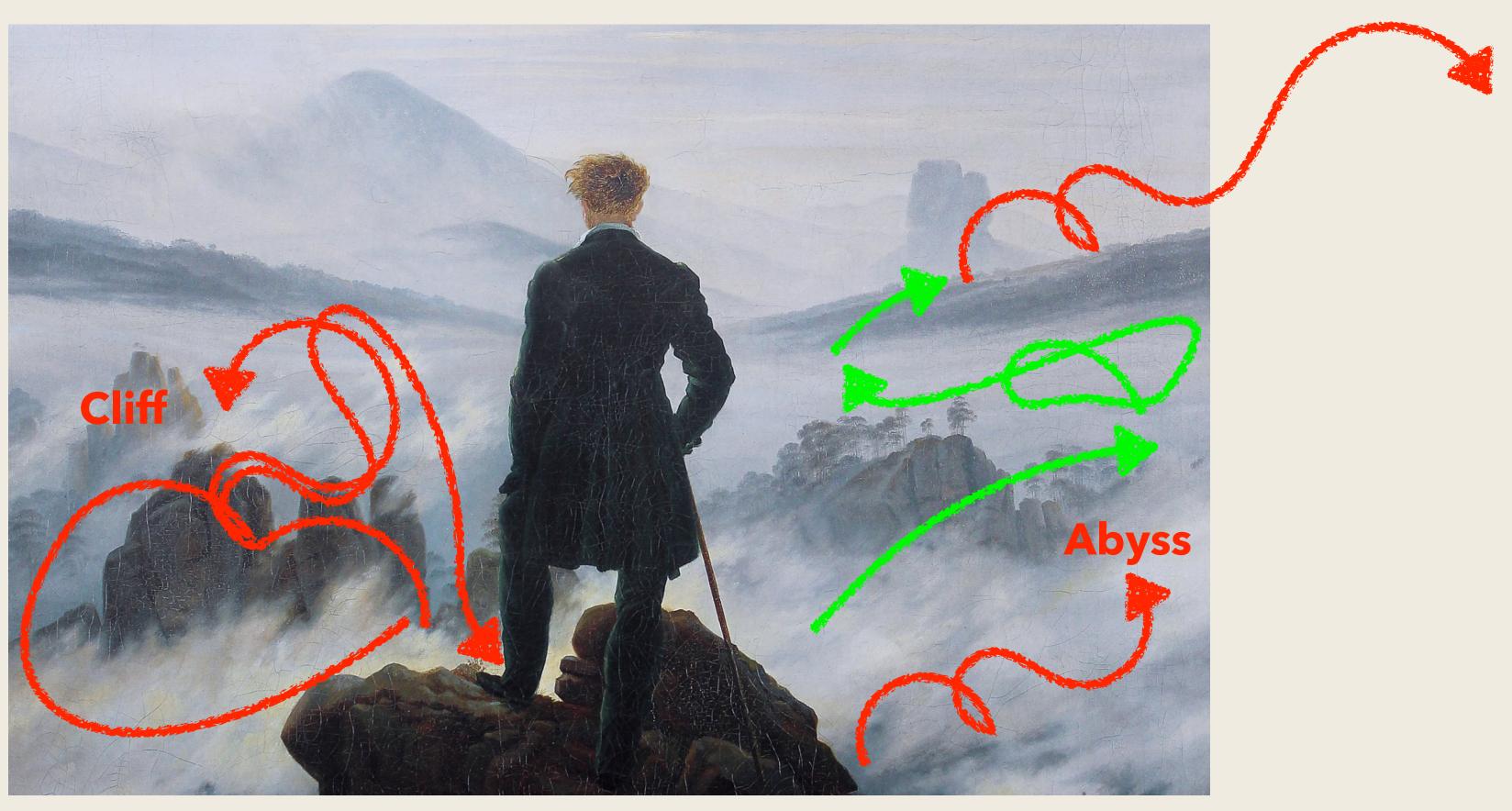
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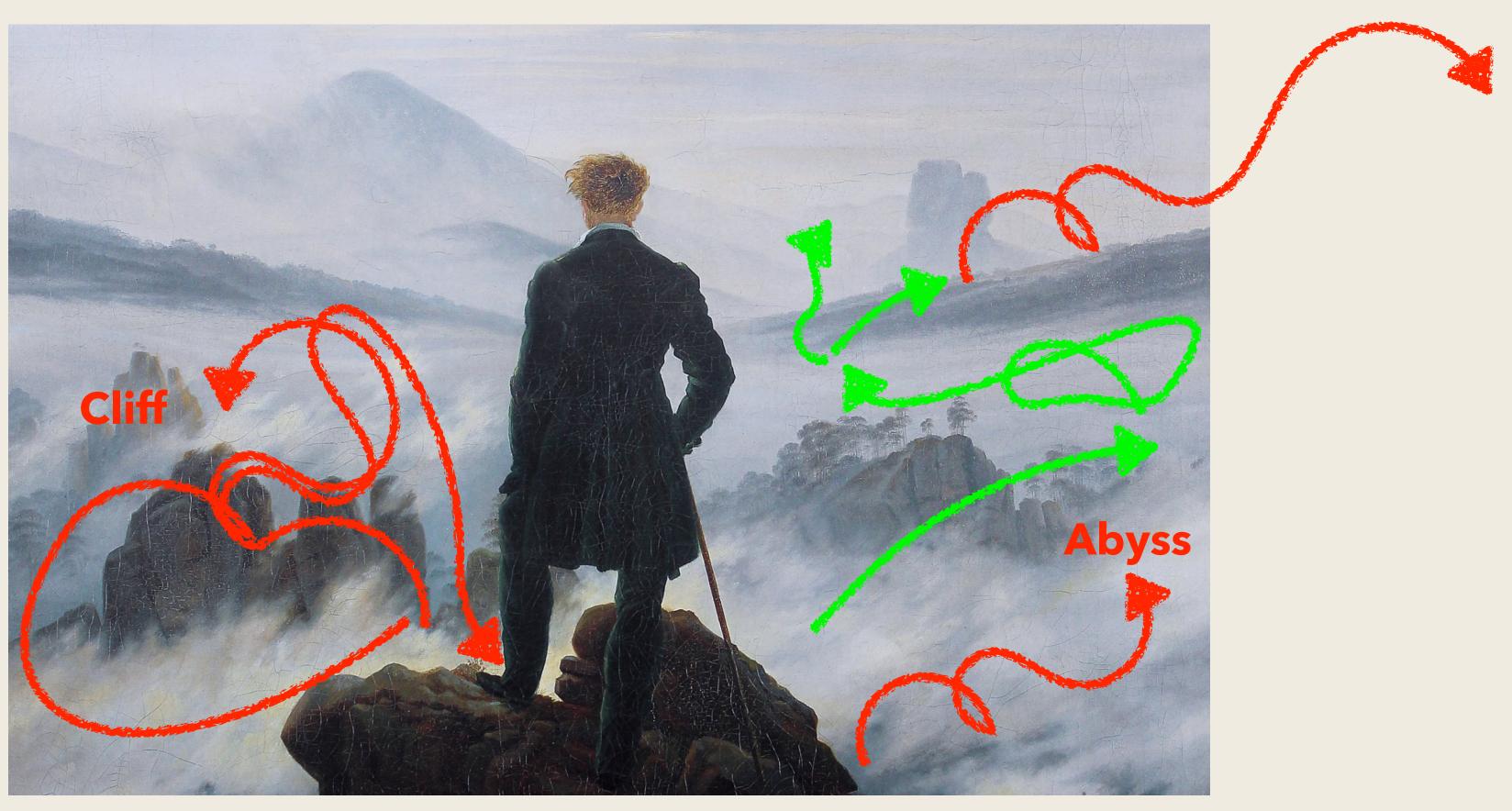
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#### What is Research? Failure!!!

- So much uncertainty: naturally many failures
- If you ask any of us, we cannot even count the number of times we have failed!
  - The first paper I worked on: found out someone already had done it after one year of working!

- Theory: Insights could be wrong!
- Applied: Data does not give you what you were expecting
- Model could be unsolvable
- Not enough variation to identify stuff

- First step: need to understand that the papers you read have gotten there only after many many many many attempts and failures
  - Selection bias!
- First step is important: recognize that it takes many tries

- So gloomy!!!! Why do even try?!
- My personal reason: the feeling that comes with discovery!
- All of a sudden a bunch of things make sense
- But what about the failures?

# Research - A bit of psychology

- Often our culture rewards outcomes
- Our job: rewards are rare;
  - how do we motivate ourselves?
- Solution: Enjoy the process
  - Evidence on happiness measurement suggests this is more long-lasting
  - Easier said than done
- My solution: break a thought/idea/project into small steps and enjoy figuring out each step

# Research - how to deal with failures?

- It's important to figure out early on if an idea is going to work or not
- Some flexibility helps:
  - maybe you can adapt your idea to another setting
  - Maybe you can slightly change your question

#### Research - Advice

- Not sure I can really give advice! I can share my own perspective
- Advice 1 maybe only one:

#### Talk Talk Talk Talk

- Talk to your advisor; talk to your classmates; talk to other faculty
- Ideas are shaped very often in conversation
- You can weed out ideas that are less likely to work earlier
- Specially: Talk to your advisor when you are stuck and cannot make progress.

#### Research - Advice

- Advice 2:
  - Be optimistic
  - Be realistic
  - Be confident (!!!!)
- Easier said than done!

#### Research - Advice

- Advice 3:
  - Write: Write frequently as often as once a month
  - Present: Make sure you present as many times as possible
  - Work together: Allows you to increase the number of papers on

your resume when you go to the market

#### Last Ones

- Mindset: Do not beat yourself up!
  - Think of an athlete: All of them lose at some point.
  - The key thing is to keep your chin up after failures

- Love what you do:
  - Research is hard
  - If you do not like the subject, you are not gonna put in an effort

## Some Resources for Writing

- The best strategy to learning writing is to write!!
- Find classes where you can write frequently and someone goes through your writing
- "The Elements of Style" by William Strunk is a useful short book but does not teach you the big picture

 "On Writing Well" by William Zinsser is excellent in conveying the big picture ideas about writing

### Keeping Up with Research

- Frequently read the journals:
  - AER May Issue, Journal of Economic Perspective and Journal of Economic Literature are great for new ideas
- Attend talks as often as you can:
  - Pittsburgh Social Science
  - NBER Conferences
  - AEA's List of Virtual Seminars

# Questions?